

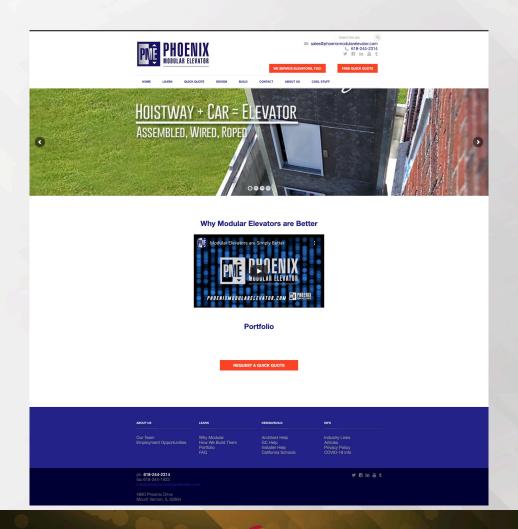
What We Are Covering Today

- The Curb Appeal of Your Homepage
- Navigation Which Engages Your Visitors
- The Biggest Secret to Website Traffic: CONTENT
- Your DIY Website Tools
- When to Get Help

The Curb Appeal of Your Homepage

- One chance to make great first impression make it count!
- Your logo must be clearly visible
- What you do should be easy to read
- This isn't the place for quick moving videos or carousels of many pictures – keep your visitors focused on your core competency

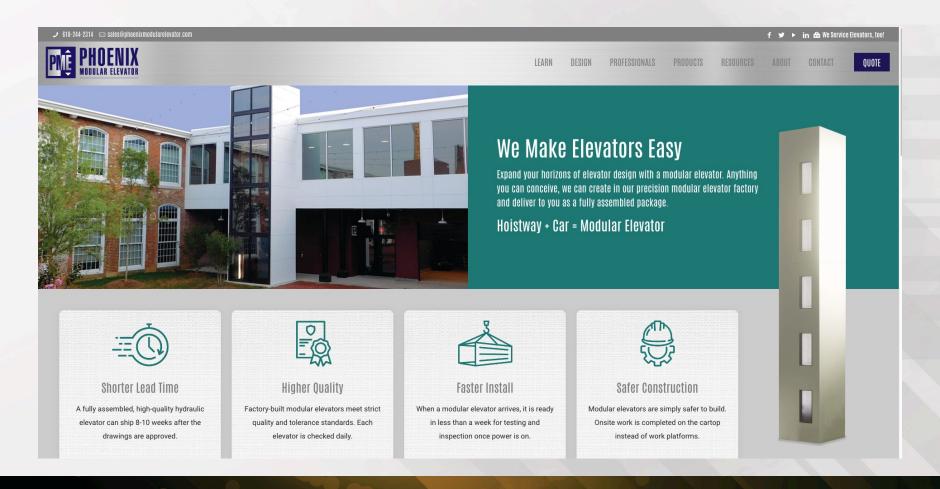
Before





After

https://phoenixmodularelevator.com/



Navigation Which Engages

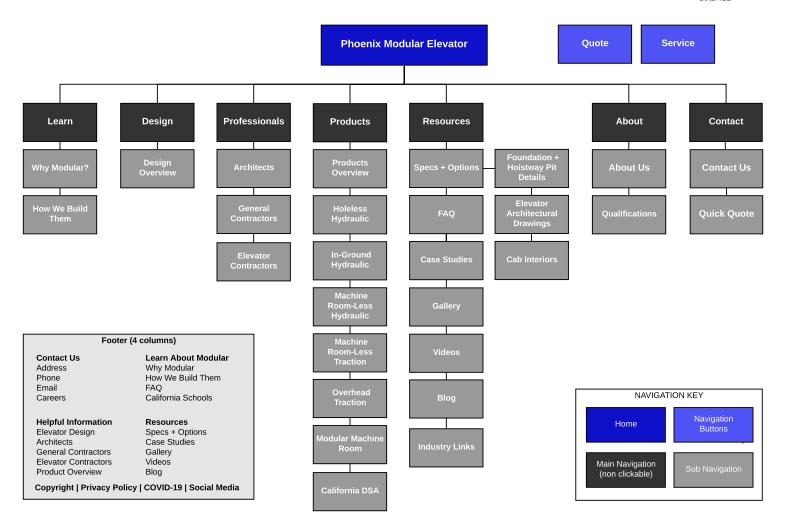
- UX is #1 reason visitors stay, or leave a website, usually within the first 2 seconds
- Your navigation leads visitors across your website, an ideal sitemap:
 - Products/Services
 - Resources
 - About
 - Contact



PME Approved Sitemap



10.27.21



The Biggest Secret to Website Traffic: CONTENT

- Google looks for a minimum of 500 words per page
 - Exceptions:
 - Product pages
 - Contact Us page
- Images sized incorrectly slows page load times and frustrates visitors, causing them to leave – you get hit twice as hard because Google is keeping track of both measurements.

Your DIY Tools



BuiltWith

FireShot

<u>SpyFu</u>

DIY Website Checklist

Logo Proportionally sized Clean, easy to read Capability statement Straightforward explanation of your core competency **Navigation** ☐ Follows best practices at a minimum(left to right) ■ Product/Services □ Resources ■ About Contact ■ Simple hierarchy, avoiding orphan pages Content ■ Images ■ Sized Correctly ■ Tagged □ Copy ☐ Goal: 500 words per page (except Product and Contact pages) □ Check quarterly for accuracy

When Should I Get Help?

- If your site is built in HTML and you do not have a resource in-house who knows how to update content.
- The navigation and/or content updates are significant – what is your time worth?
- You want to move in the direction of an eCommerce site.

THANK YOU!



For questions regarding
the content of this
presentation
contact Nancy O'Leary at:

oleary@customdirect.com

phone: 630.529.6063

customdirect.com

