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A bad system will beat a good person every time.

My passion is seeing manufacturing happen successfully. After over 35 years in materials in industrial manufacturing, I have been privileged to improve supply chains associated with chillers, temperature control units, paint dispensing and mixing equipment, gear boxes, machined & fabricated parts, and conveyors for power plants, candy, and pellets. This involved countless on-site visits and audits of suppliers of every kind of product to support these finished goods.

The processes I have worked with included, machining & fabrication (plastics, steel, stainless, aluminum), injection molding, thermo-molding, pressure molding, vacuum/pressure molding, rotational molding, textiles, wood processing, outside processes that included chrome, oxide, heat treat, and finally, assembly of BOM's that had from 1 to 2,000 parts.

Each of the organizations I worked for not only had supply chain issues but ERP & lean challenges to be solved. After all of this, I've learned that continuous improvement is a team sport, and it becomes exponentially more difficult to work within multi-business unit projects. Bringing people together and getting them to work together is a critical skill that I have mastered while conducting multi business unit negotiations and project implementations. Patience, reinforcement, sustainment, cooperation, and collaboration were some of the more difficult challenges that I have learned to overcome.

Lastly, maximizing supplier resources to make improvements within the companies that I worked for included bringing suppliers under roof to improve quality, pricing, and product flow. These included powder paint and tooling suppliers.

Expertise

- Supply Chain Optimization
- ERP Optimization & Implementation
- Supply Chain Audit & Risk Assessment
- Kan Ban
- Management Coaching

Specialized Skills

- Lifetime Certified Purchasing Manager - Institute of Supply Management
- B.S. in Business from DePaul University

Results

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- Actively recruited and staffed supply chain teams which included Purchasing, Planning, and Inventory departments. Developed standard operating procedures for these teams.
- Active staff member making global decisions for the corporations in which I was employed.
- Successfully changed business culture using SQDC, a lean principal.
- Conducted quote projects on copper, freight, hardware, gears, steel, and many other commodities all producing six figure savings.
- Proven cost reduction in all environments with direct impacts on purchase price variance, reduction in inventory, sales through competitiveness, improved supplier competition and performance.
- Actively participated in multicompany collaborative purchasing projects as well as internal cost study teams to achieve cost reductions on numerous commodities.
- Project manager for numerous projects for new product implementations, cost reduction efforts, part number reduction efforts, and business system enhancements.
- Sourced and implemented multiple ERP systems.

For more information, contact IMEC at 888-806-4632 or info@imec.org.